Introduce yourself: name, pronouns, organization

What do you see as areas of growth for your organization over the next 1-2 years? (e.g., program, staff, funding, infrastructure)
AGENDA

Welcome & Introductions

ARPA Opportunity

Barriers to Accessing Govt $

Equitable Recovery Initiative (ERI)
- Components
- Your Feedback

What’s Next
POLL

What is your primary role in your organization?

What is your organization’s budget size?

What is your experience with County funding?
TODAY’S TEAM

MAURA HARRINGTON
Executive Vice President, CNM
She/Her

ALEXIS MORENO
Senior Strategist, CNM
She/Her

REBECCA COKER
Managing Director, BDO FMA
She/Her

JASMINE NASSER
Consultant, BDO FMA
She/Her
ARPA OPPORTUNITY
BUILDING BACK BETTER: American Rescue Plan Act (ARPA)

ARPA distributed by LA County over 2-3 years requires capacity to apply and manage ($1.9B tranche 1)

Community-based nonprofit organizations are the key to building back better and building back equitably

Nonprofit organizations serve LA County communities that are most impacted and hardest-hit by the pandemic
SUPPORT FOR NONPROFITS

- Nonprofits report that it is **hard to find out about contracting opportunities, difficult to decipher jargon and unfamiliar terms, and challenging to get clarification**

- Nonprofits will be considering, applying for, and/or accepting **new funding opportunities** that require **substantial organization-level changes** to finance, accounting, and grants management practices

- Nonprofits need an easily **accessible and responsive program** to support capacity building needs, at a large scale
Barriers to Accessing Government Funds
BREAKOUT GROUPS

What are the barriers to accessing County funding?

What are the barriers to managing County funding?
Equitable Recovery Initiative
KEY INITIATIVE INFORMATION

WHO

LA County 501(c)(3) nonprofits with a primary focus on BIPOC led and serving under $2.5MM

TIMELINE

June 2022 - 2024

CNM + BDO FMA ROLES

CNM and BDO FMA will provide capacity building in the areas of grant writing, program evaluation, finance, accounting, and grants management
OUR APPROACH

EQUITABLE ACCESS
- Provide equitable access to funding opportunities through capacity building support for BIPOC led and serving 501(c)(3)s under $2.5MM

VARYING LEVELS
- Meet organizations where they are, with a variety of support levels available, from education, coaching, and deep 1:1 infrastructure building

RESPONSIVE
- Be responsive to the emerging needs of organizations

COLLABORATE
- Collaborate with the County; including alignment on goals and objectives defined by the CEO’s Anti-Racism Diversity Inclusion (ARDI) Initiative
Support for Nonprofits

Training/Clinics

Coaching

1:1 Projects

All participating organizations increase capacity and preparedness to pursue government grant funding.

Organizations get support to respond to specific RFPs and build/strengthen infrastructure.

All of the above + Implementation support

LA n Sync
Grant awards
## TRAININGS / CLINICS

<table>
<thead>
<tr>
<th>HIGHLIGHTS</th>
<th>TIMING</th>
<th>SAMPLE TOPICS</th>
</tr>
</thead>
</table>
| • Sessions to support you in evaluating, applying for, and managing government funding | • Beginning in June/July 2022  
• Offered on a rolling basis  
• Open to all depending on demand | • Funding Opportunities  
• Internal Controls  
• Financial Planning  
• QuickBooks  
• Finance for Boards  
• ARPA Compliance  
• Audit Readiness  
• Program Data & Evaluation |
## Coaching

<table>
<thead>
<tr>
<th>Highlight</th>
<th>Timing</th>
<th>Sample Topics</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apply concepts to your organization's context and needs</td>
<td>Beginning in August 2022</td>
<td>Budget preparation</td>
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<tr>
<td>Single or multiple sessions spread over time</td>
<td>Limited availability</td>
<td>Grant writing</td>
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</tbody>
</table>

- Self-assessments
- Financial management infrastructure
- Grants management processes
### 1:1 PROJECTS

<table>
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<th>SAMPLE TOPICS</th>
</tr>
</thead>
<tbody>
<tr>
<td>One-on-one project-based consulting support to address your organization’s specific needs</td>
<td>Beginning in August 2022</td>
<td>Restructuring accounting software to support tracking and reporting requirements</td>
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<td></td>
<td>Limited availability</td>
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YOUR REACTION

What excites you about the Initiative?
How would you want to participate?
What do you want to know more about?
COMING UP

- Equitable Recovery Initiative (ERI) webpage coming soon – stay tuned!
- ERI trainings starting in June/July
- Sign up for LA County solicitation and contract notifications at https://ceo.lacounty.gov/recovery
- Want to learn more about working with the County? Visiting Doing Business with LA County at https://lacounty.gov/business/doing-business-with-the-county/
RESOURCE: County Opportunities

American Rescue Plan Act and Care First Community Investment:
Contracting Opportunities
RESOURCE: Equity in LA County Contracting

American Rescue Plan Act (ARPA)
March Briefing
RESOURCE: StrongNonprofits Toolkit

- In collaboration with the Wallace Foundation, BDO FMA created a library of free tools and resources to help organizations become “fiscally fit”.

www.strongnonprofits.org
THANK YOU