

Grow Your Nonprofit with LA County's Department of Economic Opportunity!

The AJCC Modernization RFP

Center for Nonprofit Management
May 26, 2023



Welcome & Introductions

Background:

The Public Workforce System

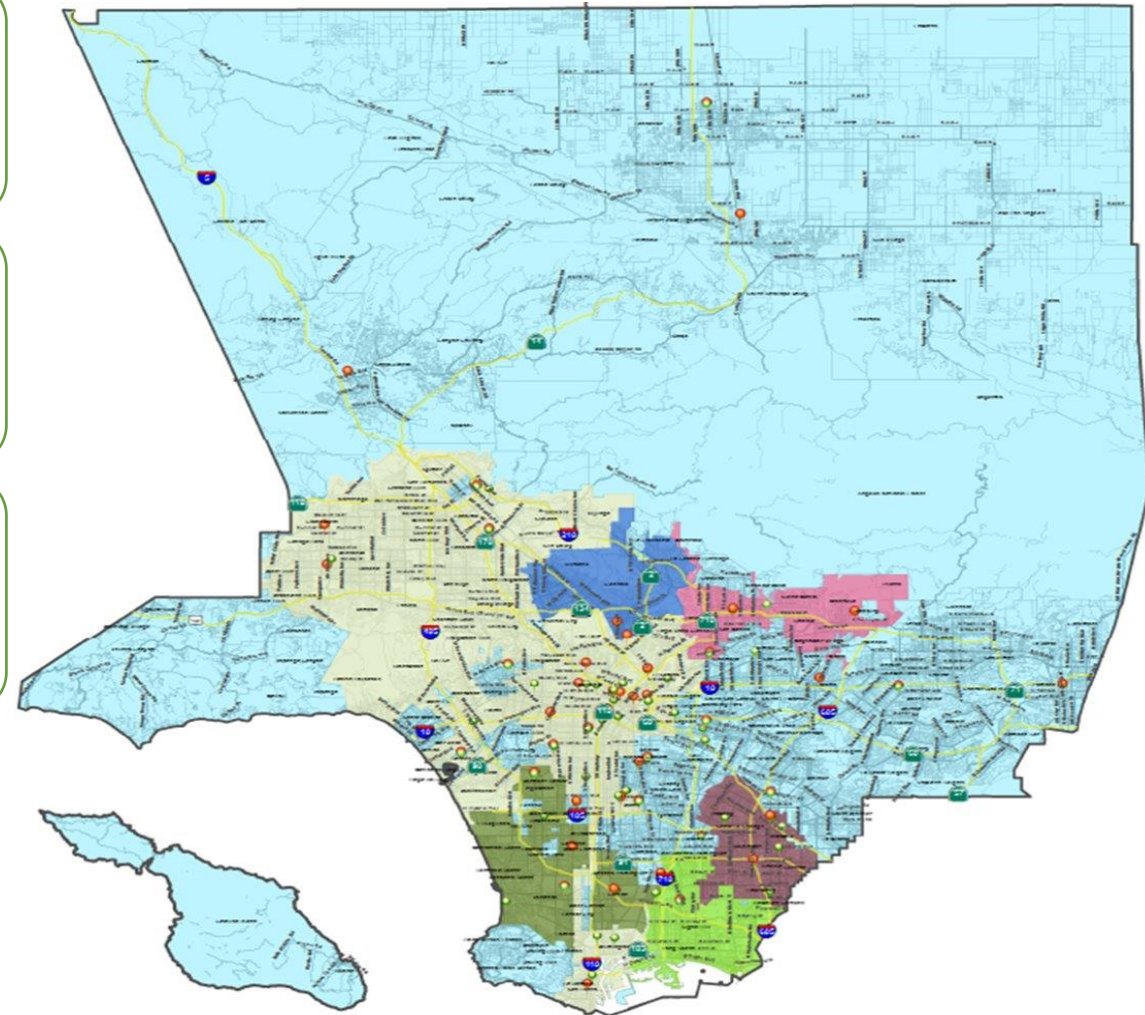
Los Angeles County Local Workforce Development Area (LWDA)

7 LWDAs in the LA Basin: LA County, LA City, Pacific Gateway, South Bay, SELACO, Foothill, and Verdugo.

County of Los Angeles LWDA: serving cities that are not part of the other 6 LWDAs within the county's boundaries and all unincorporated areas within the County.

DEO is responsible for the State of California-designated LA County LWDA. DEO, on behalf of Los Angeles County, is the lead entity for workforce development across the County.

Los Angeles County Workforce Development System Map



About this RFP



DEPARTMENT OF ECONOMIC OPPORTUNITY

AJCC
Modernization

The LA County Department of Economic Opportunity (DEO) is seeking private nonprofit organizations, for-profit organizations, public agencies, social enterprise agencies, public or private higher education institutions, and similar organizations to help LA County modernize our workforce development system.

DEO engaged with stakeholders, community partners, and County leadership to best inform the design of our RFP. This led to the establishment of the AJCC Modernization strategies that will guide, strengthen and increase the overall effectiveness of our AJCC system and the services we provide.

AJCC MODERNIZATION STRATEGIES

- Empower and Include Community-Based Organizations (CBOs)
- Establish Population and Industry-Specific Centers of Excellence
- Incentivize Quality Outcomes and Impact
- Grow Place-Based and Virtual Service Delivery
- Increase Community Outreach Engagement
- Prioritize High-Road Pathways
- Invest in Effectively Staffed AJCCs that Serve as High-Road Employers

LA County
America's JobCenter
of California™

Connect with us on social media! Follow @EconOppLA on Facebook, Instagram, and Twitter.

Who can apply for the AJCC Modernization RFP?

How will services be provided by the selected proposer?

What are the sub-regions and how much funding is available?

Modernizing LA County's AJCCs

What are we changing?

AJCC Modernization Strategies

Empower and Include Community-Based Organizations (CBOs)

Grow Place-Based and Virtual Service Delivery

Establish Population-Specific and Industry-Specific Centers of Excellence

Increase Community Outreach Engagement

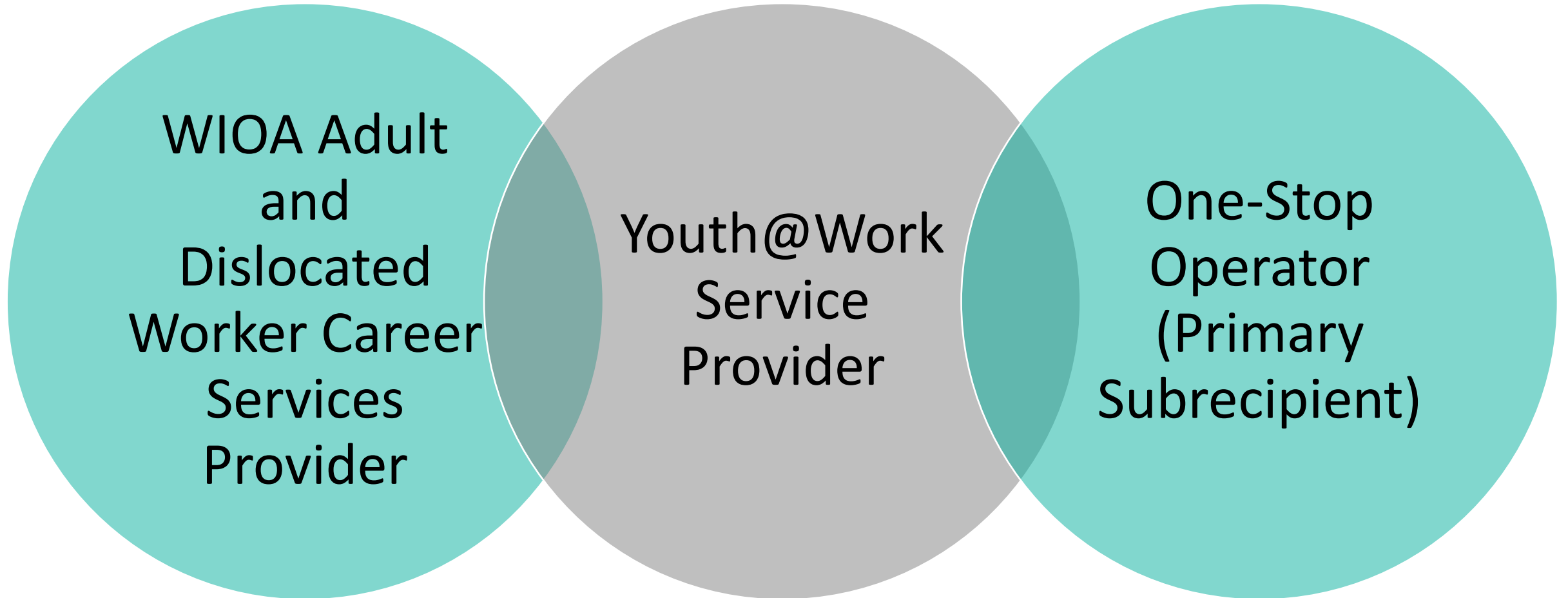
Prioritize High Road Pathways

Invest in Effectively Staffed AJCCs that Serve as Model High Road Employers

Incentivize Quality Outcomes and Impact

Specific Work Under this RFP:

Roles of Selected AJCC Modernization System Bidders



Community- and Business-Informed Service Delivery Approach

Community Engagement

- Emphasis is placed on **on-going, intentional outreach** to ensure populations and businesses in need of services, particularly individuals from historically marginalized communities, and small businesses, are aware of our programs and have **equitable access to services**.

Business Engagement

- Identification of **engagement strategies with employers** in defining and creating career pathway opportunities that lead to **economic self-sufficiency and mobility**.

AJCC Modernization: Centers of Excellence

Sector-Based Centers of Excellence

Each AJCC will lead a sector-based COE for the Los Angeles County Region

- Aerospace & Defense
- Bio Tech & Life Sciences
- Construction & Infrastructure with an emphasis on green jobs
- Creative Sector, including Film & Digital Media
- Early Care & Education
- Healthcare
- Hospitality & Tourism
- Information Technology
- Trade, Transportation and Logistics

Population-Based Centers of Excellence

Each AJCC will lead a population-based COE for the Los Angeles County Region

- English Language Learners
- Foster & Opportunity Youth
- Individuals Experiencing or at Risk of Experiencing Homelessness
- Immigrants & Refugees
- Justice System Impacted (Justice-Involved) Individuals
- LGBTQIA+ Individuals
- Persons with Disabilities and Older Workers
- Veterans

AJCC Modernization: Community-Based Organization Required Co-Applicant/ Secondary Subrecipient Requirements

Community-Based Organization RFP Definition:

- A smaller-sized IRS-designated 501(c)3 non-profit entity with an operational budget of no more than \$1.5 million.

CBOs – what is their role?

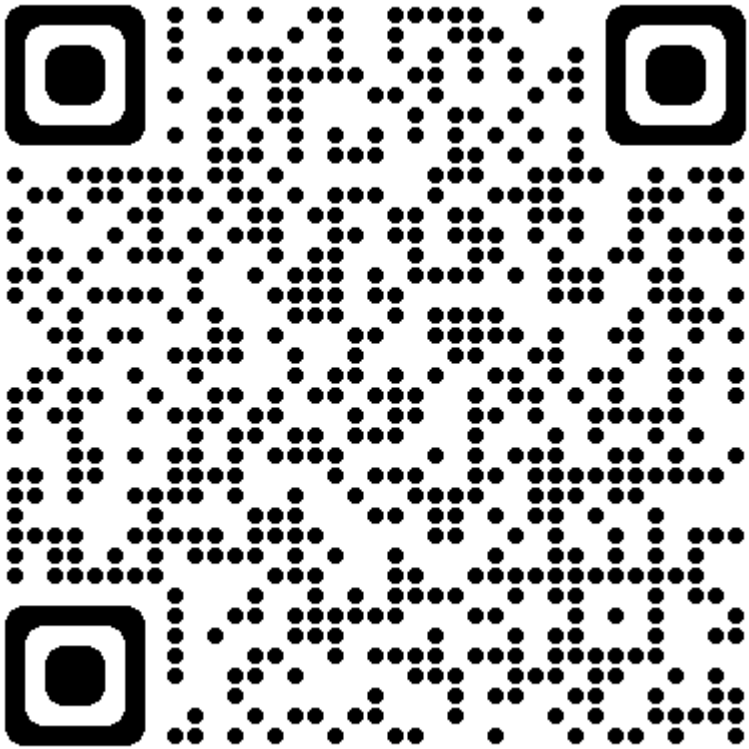
- To offer specialized expertise in serving priority populations and/or sectors that will lead to better outreach to targeted communities and service quality ultimately enhancing the local workforce development system's ability to build a stronger social safety net, and improve economic and social stability and mobility of individuals and communities served.
- CBOs shall provide one or more WIOA career services as designated by the Primary Applicant/One-Stop Operator in the established CBO Partnership Plan.
- Reference: WIOA Title I Adult, Dislocated Worker, and Youth@Work Programs Statement of Work, Section 1.7, Comprehensive AJCC Community Based Organization Partnership

What is needed to apply?

- Background and Experience - Minimum of 3 consecutive years of experience within the past 5 years. (RFP 3.10.1.1)
- Proof of non-profit organization status and an annual operating budget of no more than \$1.5 million. (RFP 3.10.1.2)
- Financial statements for the past 3 years and submit in Section G, along with Primary Proposer's proposal. (RFP 3.10.1.3)
- Corporate documents as detailed in Sub-section 7.6.11.2 of this RFP (RFP 3.10.1.4)
- Compliance with past County Contracts (RFP 3.10.1.5) - as applicable

How do I learn more?

Visit Us! Modernizing LA
County's AJCCs Webpage



For Small CBOs

Are you a small CBO interested in participating in this RFP? [Click here](#) to complete the CBO interest form!

Are you an interested proposer looking to partner with local small CBOs? [Click here!](#)

Complete the CBO Interest Form!

Your information will be shared with interested bidders and will be used for future CBO engagement efforts!



AJCC Modernization RFP – Community Based Organization (CBO) Interest Form

Are you an LA County-based CBO interested in contracting with the County of Los Angeles? Do you have less than \$1.5M in annual revenue? You may be able to participate in the America's Job Centers of California (AJCC) Modernization Request for Proposals (RFP) process! The Department of Economic Opportunity (DEO) is currently in the process of procuring our workforce development system under the AJCC Modernization RFP. DEO is requiring all proposers to co-apply with a CBO partner to further the County's goals of promoting equity in County contracting and enhance the delivery of Workforce Innovation and Opportunity Act (WIOA) funded career services to eligible job seekers and businesses. To learn more about the AJCC Modernization RFP, click here! To learn more about AJCCs and the services you can provide as a CBO partner, click the link here: bit.ly/AJCCFactSheet

DEO is asking interested CBO's to complete the form below. The information provided by your organization will be made available on DEO's website and will be shared as a resource to proposers as they prepare to submit their AJCC Modernization proposals to DEO on June 22, 2023.

* Required

1. Name of Organization (required) *

2. Organization Website

